

# **ARNYA REAL ESTATE FUND - DEBT**



QUARTERLY INVESTMENT UPDATE
April - June 2025
Strictly Private & Confidential





# **Contents**

03 — From the Desk of Investment Manager

05 — Fund Update

06 — Portfolio Update

08 — Deal Pipeline

# From the Desk of Investment Manager



#### **Dear Investor,**

We are pleased to share with you the the quarterly update on Arnya Real Estate Fund — Debt (the "Fund") for the quarter ending June-25.

#### **Macro-economic Overview**

India's economy continued to demonstrate resilience amid a complex global backdrop marked by ongoing geopolitical tensions, volatility in commodity prices, and slowing external demand. Domestically, macro fundamentals remain intact, with inflation within the RBI's tolerance band and core indicators pointing to a steady recovery in both consumption and investment.

Following the RBI's 50 bps rate cut in June, market has seen early signs of a modest pick-up in credit demand. The central bank's calibrated approach has helped maintain financial stability while supporting growth-oriented sectors. Industrial activity, particularly in construction and manufacturing, showed encouraging momentum in Q2, underpinned by public capex and robust infrastructure push.

While export growth continues to face headwinds from weak global demand, India's services sector remains a bright spot. Private consumption saw moderate gains, bolstered by a favorable monsoon forecast and rising rural incomes.

Looking ahead, the outlook for H2 2025 is broadly constructive. Tailwinds such as benign inflation, a potentially stable interest rate environment, and continued policy focus on infrastructure and manufacturing are expected to support growth. However, risks from global macro volatility, supply chain disruptions, and capital flow uncertainties remain on the radar.

### **Real Estate Industry Overview**

Residential sales volumes across the top 7 cities stood at  $^{\sim}1$  lakh units in Q2 2025, reflecting a modest decline of  $^{\sim}8\%$  vs Q2 2024. The two markets where the decline was pronounced at  $^{\sim}15\%$  are MMR and Pune, while NCR recorded a sharp uptick of  $^{\sim}28\%$ .

The y-o-y decline appears more pronounced due to the exceptionally high base created by the decadal high in 2024. However, markets are now stabilizing, and when compared to pre-COVID levels, sales have increased significantly by ~34% from Q2 2019.



New launches stood at  $^{80,000}$  units. Regional trends diverged — MMR and Bengaluru saw sharp drops more than 30%, while NCR and Chennai recorded more than 30% increase. Despite the overall y-o-y dip, the premium and luxury housing segments remained resilient, with  $^{10}$ % rise in sales share from Q2 2024 to Q2 2025.

Looking ahead, the outlook remains positive. The RBI's cumulative 100 bps rate cut in H1 2025 is expected to enhance affordability, especially in the affordable and mid-income segments, while premium housing demand is likely to stay strong on the back of steady end-user interest.

On the commercial front, India's office market continued to show strength in Q2 2025. Gross leasing touched ~17.8 mn sq ft across the top 7 cities, an ~11% y-o-y increase, a testament to the sector's resilience amid global uncertainties. Bengaluru led with a ~27% share (4.8 mn sq ft), followed by robust activity in Hyderabad, Mumbai, and Chennai (each ~2.5 mn sq ft). This sustained momentum highlights rising occupier confidence, particularly among flex operators and firms in tech, BFSI, engineering, and manufacturing. With easing rates and healthy demand for quality space, the commercial segment remains well-positioned for steady growth.

### **Fund Update**

In the period Apr'25 - Jun'25, the fund increased its exposure to the Casagrand-Bangalore deal from INR 40 cr to INR 60 cr. Details of the same have been captured in this update. Further, we are actively evaluating 4 opportunities across Bengaluru, Chennai, and Mumbai. We remain focused on identifying projects that align with our strategy of delivering strong, risk-adjusted returns.

# From the Desk of Investment Manager



### **Other Updates at AMC Level**

We are committed to bring innovative offerings for esteemed investors to deliver superior risk adjusted returns. Post first closure of our first fund, Arnya Real Estate Fund – Debt, we have stitched a new offering – (1) a residential equity fund for maximizing returns for our investors by investing in high growth residential real estate markets of Mumbai and Pune:

### 1. Arnya Real Estate Fund - Equity

- Sept'24: MoU executed with a credible developer partner to undertake residential RE development in Mumbai and Pune
- Apr'25: Filing of PPM with SEBI

#### **Conclusion**

We value your continued support and cooperation

Best Wishes,

Sharad Mittal

**Sharad Mittal** 

Founder & CEO

# **Fund Update**



### (As of 30<sup>th</sup> June2025)

Particulars	Details
Fund Size	INR 1,000 cr + greenshoe option of INR 1,000 cr
Fund Raised	INR 413 cr
First Close Date	27 <sup>th</sup> September, 2024
Number of Investments	2
Amount Committed	Upto INR 118 cr
Amount Disbursed	INR 95.2 cr
Drawdown	35%

## **Investment Snapshot**

(Amount in INR cr)

Sr.No.	Investment Date	Developer	Location	Committed Amount	Invested Amount	Capital Divested	Income Received	Total Receipts	Exit IRR	Exit Multiple
1	October-24	Gami Group	Navi Mumbai	45	35.1		3.12	3.12		
2	April-25	Casagrand Group	Bengaluru	Upto 73	60.1		1.80	1.80		
Total			<b>Upto 118</b>	95.2		4.92	4.92			

## **Distribution Made**

(Amount in INR cr)

Payout	Date	Return Of Capital	Investment Distributed	Total Amount Distributed (Gross)
Compensatory Contribution-1	April-25	Nil	0.05	0.05
Compensatory Contribution-2	July-25	Nil	0.19	0.19
1 <sup>st</sup>	Jan-25	Nil	1.19	1.19
2 <sup>nd</sup>	April-25	Nil	0.96	0.96
3 <sup>rd</sup>	July-25	Nil	2.77	2.77
Total			5.16	5.16

Amount distributed is gross of taxes and net of expenses

# Portfolio Update (1/2)



#### 1. Gami Group



	Investment Highlights	
City	Navi Mumbai	
Development Type	Residential Apartments	
Deal Type	Land Acquisition Funding	
Total Land Area	~0.98 acre	
Carpet Area	~1.7 lakh sq. ft.	
Amount Committed	INR 45 cr	
Date of First Disbursement	23 <sup>rd</sup> October, 2024	
Amount Disbursed	INR 35.1 cr	
Investment Structure	Debt structure with coupons and redemption premium	
Target Gross IRR	~20.50%	



- Gami Group was founded in 2000 by Mr. Ambalal Gami. The group operates primarily in the Navi Mumbai micro-market.
- Till date, the group has delivered 23 residential projects spanning over 2.3 mn sq ft of saleable area in Navi Mumbai.
- Currently, the Group is developing 8 projects comprising ~1.0 mn sq ft of saleable area which are at various stage of construction.

### **Project Overview**

- A residential-cum-retail project located at **Kopar Khairane, Navi Mumbai.**
- The project is being developed over ~0.98 acre land parcel which is allotted by CIDCO on a 60-year lease.
- Project comprises RERA carpet area of ~1.7 lakh sq ft split into ~1.4 lakh sq ft residential and ~0.3 lakh sq ft high street retail.

### **Project Update**

- Lease deed has been registered and mortgage created in favor of the Fund. Approval is in process.
- Project is expected to be launched in Q4 2025 post approval.

# Portfolio Update (2/2)



### 2. Casagrand Premier Builder Ltd.



Investment Highlights							
City	Bengaluru						
Development Type	Residential Apartments						
Deal Type	Land Acquisition Funding						
Total Land Area	~10.01 acre						
Carpet Area	~9.4 lakh sq. ft.						
Amount Committed	Up to INR 73 cr						
Date of First Disbursement	9 <sup>th</sup> April, 2025						
Amount Disbursed	INR 60.10 cr						
Investment Structure	Debt structure with coupons and redemption premium						
Target Gross IRR	~19.44%						

### **Developer Overview**

- Casagrand was incorporated in 2003 by Mr. Arun MN. The group is the largest developer with over 20% share in annual
  absorption in Chennai residential real estate market and has a footprint in Bengaluru, Hyderabad, Coimbatore and Dubai.
- The group has delivered **106** projects with **~23 mn sq ft** including 6 projects in Bengaluru spanning over 1 mn sq ft.
- Currently, the group has 51 on-going projects spanning over ~35 mn sq ft.
- The holding company is expected to launch its IPO at a valuation of ~INR 11,000 Cr in H2 2025.

#### **Project Overview**

- The residential project located off Kanakpura road, on Holiday Village Road, Bengaluru.
- The project is proposed to be developed over ~10.01 acre land parcel with saleable area of 9.45 lacs sq ft and 591 units.

### **Project Update**

 Sale deed has been registered and mortgage created in favor of the Fund. Approval is in process and expected to be obtained by Q12026. Project is expected to be launched in Q1 2026.

# **Deal Pipeline**



Sr.No.	Location	Type of Project	Estimated Investment Amount	Estimated Timeline	Target IRR
1	Bengaluru	Residential Villa + Apartments	INR 80 cr	July - 2025	~18.5%
2	Chennai	Residential Apartments	INR 84 cr	July - 2025	~19.5%
3	Bengaluru	Residential Apartments	INR 120 cr	August - 2025	~20.5%
4	Mumbai	Residential Apartments (Redevelopment)	INR 35 cr	August - 2025	~21%

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